



Mary is backed by more than 13 years of experience; she has served as a Construction and Development Manager for projects of all sizes and product type which encompassed every aspect of development. Her Construction Engineering and Management background enables her to take a project from the conceptual stages of land acquisition and preliminary planning through vertical construction, leasing and client move in. Her hands on field experience gives Mary the tools need to visualize her client's real estate vision and make it reality.

PROFESSIONAL EXPERIENCE

2004 – 2008	Panattoni Development Company
2003 – 2004	Dillon Construction Group
2002 – 2003	Peak Construction Corporation
2000 – 2002	Greenfield Builders
1996 – 2000	Duke Construction

EDUCATION AND CREDENTIALS

Purdue University — West Lafayette, Indiana
Bachelor of Construction Engineering and Management

DEVELOPMENT BUSINESS HIGHLIGHTS

Mary Zurbuch served as a Senior Development Manager for Panattoni Development Company. Ms. Zurbuch started the Indianapolis office responsible for managing all aspects of the development project; land acquisitions, due diligence, marketing, entitlement, construction, leasing, and property management.

NOTABLE PROJECTS IN THE LAST 5 YEARS

- Procurement of a 140 acre industrial park in Plainfield, IN. which included a relocation of 5,500 LF of US national water way and mitigation of approximately 10 acres of Wetlands. Managed the development and leasing of 2 million square feet of industrial product which included a 750,000 square foot build to suite for Epson America. The park is currently 100% leased.
- Acquisition of a 55,000 SF medical office building and construction of a new 90,000 SF medical office plaza for St. Vincent Hospital Primary Care Group. The project also included 2 acres of residual land (pad ready) for sale or medical build to suite on the St. Vincent Hospital Campus.
- Entitlement, design, development and leasing of a 143,000 SF Class A office building in Carmel IN which was 33% pre leased. Wetland and storm water mitigation of an adjacent 8 acre parcel, sold to a hotel developer with recognizable profit and no carry cost.
- Master plan of a 95 acre office showroom development in Noblesville IN Corporate Campus along 146th Street, which was kicked off by a 60,000 SF build to suite for Stanley Tools. This development hinged on the successful negotiation of a TIF and PUD with the city.

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